

## studio

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## online

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## warehouse

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## registration KVK 50608193

KVK 50608193 VAT NL001565592B62 Hi, I am Foekje Fleur and I like to design playful & colourful products that spread awareness on serious & allow you to make a small change every day.

I produce as earth and animal friendly as possible. With fair work conditions for all partners and employees.

I collaborate with cool illustrators and print with dedicated printers to pack every product as a present.

I love my retailers and take pride in representation with the most creative brick and mortar stores.



Foekje Fleur

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# sales agents



Foekje

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The Netherlands, Belgium, Scandinavia, UK, US, all other countries



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contact information
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Colorful home textiles made of industry leftovers!

When factories dye yarns to weave textiles, they make some extra -just in case- but they often go unused. The Odds & Ends textiles are designed to get the most out of these remainders, creating endless unexpected color combinations!

#### odds & ends editions

The odds & ends textiles are produced in small batches - so I call them editions. The factory in Portugal collects remainders and I use those materials to make a design that consists of a lot of remainders - read: a lot of colours. That exact design is only a start, along the production the remainders run out and are replaced with similar colours. Therefore the photo's are an indication of what the towels look like, there's small variations within the edition. Once the edition sells out there's no way to produce it again. In Holland we say op=op. Each edition has it's own EAN barcode, printed on the back of the hang tag or sleeve.





cotton label for hanging



tag designed by Rachel Sender



tea towel, kitchen towel & multi cloth



all with signature stiped hems



## kitchen towel

 $50 \times 50 \text{ cm}$ 

wholesale per piece  $\leq 4,50$  sold in 10-packs  $\leq 45$ 

advised retail price

€ 9,90 £ 9,90 US\$ 10,90 JP¥ 1690 ₩ 14900 NT\$ 350 ₿ 4000



## tea towel

50 x 70 cm

wholesale per piece  $\leq 4,50$  sold in 10-packs  $\leq 45$ 

advised retail price

€ 9,90 £ 9,90 US\$ 10,90 JP¥ 1690 ₩ 14900 NT\$ 350 ₿ 4000



## multi cloth duo

2 x 30 x 30 cm

wholesale per duo  $\leq 4,50$  sold in 10-packs  $\leq 45$ 

advised retail price

€ 9,90 £ 9,90 US\$ 10,90 JP¥ 1690 ₩ 14900 NT\$ 350 ₿ 4000



Somewhere in the 1980s or 90s, many of us switched from using bar soap to liquid soap — we were told it was more hygienic. However, we were misled! Studies show that washing with bar soap isn't any less hygienic, so, don't believe the hype! Now we can once again choose from a wide range of soap bars, from a moisturizing body wash to shampoo and home cleaning detergent.

As someone who is always keen to save some plastic, this fact fascinated Foekje and was the inspiration to design Bubble Buddy.

Hi there! I'm your
Bubble Buddy. Use me to grate
organic soap bars instead of buying
all kinds of liquid soap in plastic bottles.
Now don't get me wrong, plastic is a really
cool modern material - used in the right way
and in the right place. Like me, for instance:
recycled plastic! But humans are throwing
away so much plastic which ends up in our
sewage, our rivers, and seas. And that's
not cool at all. Together, you and I can
cut down on plastic bottles in your
home. Isn't that a 'grate' start?



Bubble Buddy is a tool that promotes the use of bar soap. He can be used as a soap dish that dries a bar of soap quickly but also has a very cool grating shield. The grating shield can be used to make soap flakes that easily dissolve in soap suds for all kinds of cleaning and grooming purposes. No need for plastic soap bottles any longer!







We made a video about Bubble Buddy, click on play or scan to see how he is made





## how bubble buddy is made



## bubble buddy kits

We offer Bubble Buddy with a bar of cleaning soap because we believe this gives the best experience to new users, they can start using Bubble Buddy right away. The soap bar can be used for all household chores as well as hand lathering. It's made with organic ingredients and comes in a carboard box. The soap is also available as a refill at €4,70 retail price.

We offer Bubble Buddies in 4-packs and 8-packs.



## including soap

wholesale in 4-pack	€ 7,65
wholesale in 8-pack	€ 7,34

advised	retail	price	€	16,90
			2	14 00

£ 16,90 US\$ 19,90 JP¥ 2490,00 ₩ 24000,00 NT\$ 560,00 ₿ 630,00



## without soap

wholesale in 4-pack	€ 6,30
wholesale in 8-pack	€ 5,99

advised	retail	price	€	13,90
			£	13 90

£ 13,90 US\$ 19,90 JP¥ 1990,00 ₩ 20000,00 NT\$ 460,00 ₿ 510,00

















8 soapy colors

made in the Netherlands with 98% recycled household plastic and 2% pigments

## packaging

We offer Bubble Buddy in two different boxes, the yellow box is for kits with a bar of soap and the pink bar is for Bubble Buddies without soap. Both boxes are informative and fun and make Bubble Buddy a 'grate' gift for anyone who aims to use less plastic or is simply a fan of soap.

All packaging and promotional materials were designed by Rachel Sender. See rachelsender.com









From the gentle giants of the sea to its smallest creatures, Sea Shepherd's mission is to protect all marine life species living in our oceans. Their campaigns have defended whales, dolphins, seals, sharks, penguins, turtles, fish, krill and aquatic birds from poaching, unsustainable fishing, habitat destruction, and exploitive captivity. The ocean environment is an intricately balanced ecosystem designed to support and sustain marine wildlife. To truly thrive, marine wildlife needs safe sanctuaries to feed, mate and raise their young without pollution, destructive fishing gear, plastics and other marine debris that choke and destroy their habitats. Sea Shepherd opposes the pollution of this fragile ecosystem, and also endorses projects that prevent more plastic from entering our waters, like the Bubble Buddy. Part of the proceeds go to Sea Shepherd.

#### **Donation**

For every Bubble Buddy sold we donate 50 cents to Sea Shepherd to support their cause. They use our donations to organise beach cleanups, remove ghostnets and illegal fishing gear and edutate around the topic of plastic pollution.

#### the ocean edition

With materials collected by Sea Shepherd and fisherman we made the Ocean Bubble Buddies. They are both green because the materials are a mix of fishing nets, the dark green buddy is 99% recycled ocean plastic and the light green buddy is made of 49% recycled ocean plastic and 49% recycled household plastics.









The ocean Buddies come with a exta large bar of Dr. Bronners citrus soap that can be used for every possible grooming and cleaning purpose. Dr. Bronners is also a sponsor of Sea Shepherd and we collaborated for this special edition.

wholesale in 4-pack inc. soap wholesale in 8-pack inc. soap

€ 7,65 € 7,34

#### advised retail price

€ 16,90 £ 16,90 US\$ 19,90 JP¥ 2490,00 ₩ 24000,00 NT\$ 560,00 ฿ 630,00





click on play or scan to see how it works



When purchasing a bottle of shampoo, body wash or cleaning detergent you mostly buy a plastic bottle, heaps of water and only a tiny bit of soap. Such a waste! A great alternative has been around for centuries, but we almost forgot about it: the soap bar. We dove into the world of soap and ended up Italy, where we created 6 special bars that together can replace about every bottle in your home. Bye Bye plastic bottles!

## natural organic soap

Our soap is kindly developed and handmade with certified organic ingredients. All bars are vegan and free from palm oil. Due to natural ingredients it makes your skin feel not only clean and soft but also nourished. The traditional cold process technique requires patience and steadily stirring. This gentle method leads to a higher quality of soap because the oils stay intact. Soap bars are very economical, but it is important to dry them carefully after each use. Bubble Buddy is the perferct tool to drain moist and makes soap last for a very long time.



## cleaning soap

Gentle household soap for cleaning, doing dishes, laundry and hand lathering. Hand made with extra virgin olive and coconut oil. With tea tree and citronella essential oil for extra hygiene and fresh scent.

Use to lather your hands and safely clean all surfaces of your home, dishes and laundry. Use Bubble Buddy or a grate to make so some flakes that easily dissolve in warm water for soap suds. Or make your own liquid soap. Safe for children and pets, no harming ingredients. After use, store in a dry place like Bubble Buddy.

Ingredients: Cocos Nucifera Oil,\* Aqua, Sodium Hydroxide, Potassium Hydroxide, Olea Europaea Fruit Oil\*, Melaleuca Alternifolia Leaf Oil\*, Cymbopogon Winterianus Herb Oil\*, Sodium Phytate, Citric Acid, Citral, Citronellol, Geraniol, Limonene, Linalool (\*organic). Packaging measures 9,4 x 5,2 x 2,1 cm, soap weight 100 gram.

Wholesale price: € 2,35

Retail price € 4,70 / £ 4,70 / US\$ 5,50 / JP¥ 690,00 / ₩ 6900,00 /

NT\$ 160,00 / B 180,00



## shampoo soap bar

For all types of hair including facial hair, armpits, pubes and hairy toes. Hand made with extra virgin olive- coconut and flaxseed oil, with essential lavender, juniper and lemon oil for great scent. Rub bar over hair, massage from scalp to ends, repeat until foam appears and rinse. Suitable for all hair types and body. After use, store in a dry place.

Tip; bring a bar in your hand luggage and use all holiday to wash hair, body, hands and face.

Ingredients: Olea Europaea Fruit Oil\*, Cocos Nucifera Oil\*, Aqua, Sodium Hydroxide, Linum Usitatissimum Seed Oil\*, Ricinus Communis Seed Oil\*, Lavandula Hybrida Oil\*, Melaleuca Alternifolia Leaf Oil\*, Rosmarinus Officinalis Leaf Oil\*, Juniperus Communis Fruit Oil, Citrus Limon Peel Oil\*, Sodium Phytate, Citric Acid, Limonene, Linalool, Citral (\*organic) Packaging measures 9,4 x 5,2 x 2,1 cm, soap weight 100 gram.

Wholesale price: € 3,45

Retail price  $\leq 6,90 / £ 6,90 / US$ 7,90 / JP¥ 990,00 / ₩ 9900,00 /$ 



## rosehip with sheabutter soap

Extra nourishing soap for very dry skin with wonderful scent. Based on shea butter, olive oil and rose hip oil.

Use under the shower or in bath, suitable for body and face. Nourishing for very dry and mature skin. After use, store in a dry place like Bubble Buddy.

Ingredients: Olea Europaea Fruit Oil\*, Cocos Nucifera Oil\*, Aqua, Sodium Hydroxide, Butyrospermum Parkii Butter\*, Parfum\*\*, Rosa Canina Fruit Extract\*, Pelargonium Graveolens Oil\*, Glycerin, Sodium Phytate, Rubia Tinctorum Root Extract, Citronellol, Limonene, Citral, Linalool, Citric Acid, Geraniol (\*organic, \*\*from natural extracts) Packaging measures 9,4 x 5,2 x 2,1 cm, soap weight 100 gram.

Wholesale price: € 3,45

Retail price € 6,90 / £ 6,90 / US\$ 7,90 / JP¥ 990,00 / ₩ 9900,00 /



## baby soap

Mild extra virgin olive oil soap for babies and other people with sensitive skin. Cold saponified with only organic extra virgin olive oil. Free from fragrances and petrochemical ingredients. Suitable for very sensitive skin, baby skin, face and body.

Mild enough to use daily, avoid contact with eyes, when in contact rinse with water. After use, store in a dry place like Bubble Buddy.

Ingredients: Olea Europaea Fruit Oil\*, Aqua, Sodium Hydroxide, Sodium Phytate, Citric Acid (\*organic). Packaging measures 9,4 x 5,2 x 2,1 cm, soap weight 100 gram.

Wholesale price: € 3,45

Retail price  $\leq$  6,90 /  $\leq$  6,90 / US\$ 7,90 / JP¥ 990,00 /  $\rightleftharpoons$  9900,00 /



## olives only soap

A nourishing bar, handmade through a cold saponification process, which ensures that the nourishing and healing effects of the extra virgin olive oil remain intact. Allergen-free and suitable for the most sensitive skin; i.e. babies & kids, eczema, body, face and even for washing your pets!

Use under the shower or in bath, suitable for body and face. Nourishing for very dry and mature skin. After use, store in a dry place like Bubble Buddy.

Ingredients: Olea Europaea Fruit Oil\*, Aqua, Sodium Hydroxide, Sodium Phytate, Citric Acid. (\*organic) Packaging measures 9,4 x 5,2 x 2,1 cm, soap weight 100 gram.

Wholesale price: € 3,45

Retail price € 6,90 / £ 6,90 / US\$ 7,90 / JP¥ 990,00 / ₩ 9900,00 /









## poppy scrub soap

Naturally peeling with essential oils from cypress and lemon.

A handmade and cold saponified bar to scrub your face, hands, and body. Based on soothing extra virgin olive oil and avocado oil, the natural poppy seeds will stimulate skin renewal. With essential oils from lemon and cypress for a fresh and energizing scent.

Store in a dry place such as Bubble Buddy.

Ingredients: Olea Europaea Fruit Oil \*, Cocos Nucifera Oil\*, Aqua, Sodium Hydroxide, Persea Gratissima Oil, Papaver Somniferum Seed, Citrus Limon Peel Oil \*, Cupressus Sempervirens Leaf Oil, Bixa Orellana Seed Extract, Sodium Phytate, Citric Acid, Limonene, Citral (\* organic) Packaging measures 9,4 x 5,2 x 2,1 cm, soap weight 100 gram.

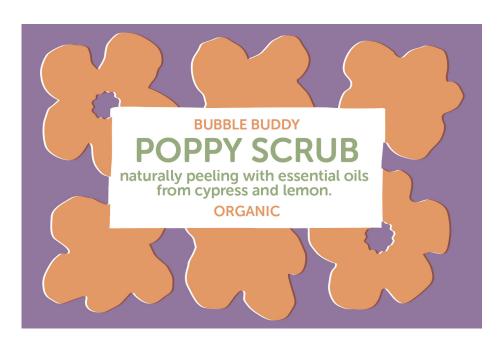
Wholesale price: € 3,45

Retail price  $\leq 6,90 / £ 6,90 / US$ 7,90 / JP¥ 990,00 / ₩ 9900,00 /$ 









## packaging

The soap packaging was printed with the same techniques, materials & colours as Bubble Buddy so they match well in store, but the design was made by Sue Doeksen. See suedoeksen.nl

All of the soap bars are sold as 8-packs in our B2B webshop.



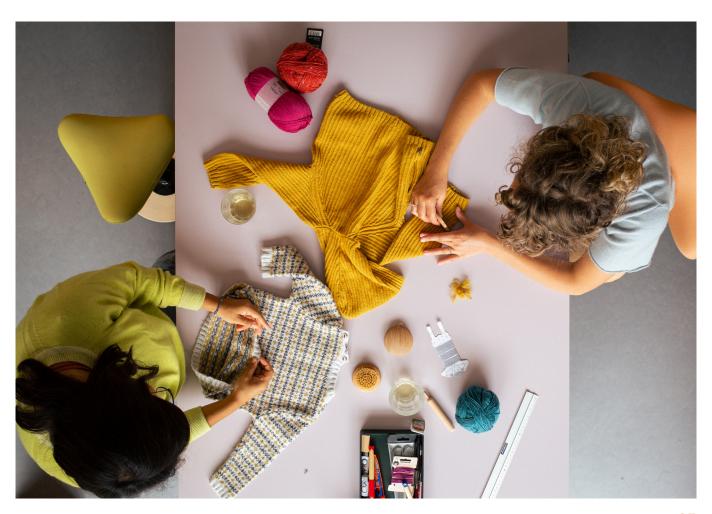


Sadly, the production of wool has a big impact on our planet. Sheep need lots of land and produce tons of methane. So this is not a material we want to waste! Luckily there's no need, because wool is very strong and can last a lifetime if it's well cared for.

That where Wimpy comes in, he's got some tricks up his sleeves that will help you keep your woollens in tip-top shape. So let's take a look at the woollen garb in your closet. Those socks with the hole, your pilled jumper, that musty scarf your nan made you. There are plenty of techniques he can show you to revive, personalise, and make them last a lifetime!



Oi! Wimpy here, to guide you through the process of taking better care of your woollen garments. I can go on and on about this lovely, natural material and its impressive benefits. Wool keeps me warm during the winter and cool in the summer. Wool fibres are breathable and absorb large quantities of moisture, evaporating it into the air. It's antimicrobial, which mostly means your woollens are pretty odour resistant. I've never met a sheep that didn't smell fantastic! If you have ever had any wool garments, you know there's something special about them.



## the wimpy skills

Wimpy teaches everything you need to know about wool care and repair. His workshop starts with very extended wool laundry instructions on a poster that could be hung wherever you do laundry. Then 6 dummy proof repair techniques follow. The materials and tools are provided and they are illustrated and written out in the manual, but they are even more fun to follow with the videos that can visted with the QR-code.



how to remove pilling/fuzz/bobble/lint



how to fix thinning patches



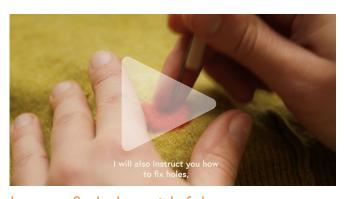
how to fix holes with yarn



how to brush and revive wool



how to fix snags



how to fix holes with felt



click on play or scan to see how easy it is and what great results will be achieved!



# wimpy's tools and materials



pill comb



wool brush + felting base



mending macaron



5 x darn yarn by schoppel 5 x fleece from kinderdijk



needle holder and storage



felt needle darn needle snag needle

# packaging and design







storage box

extended manual with lots of information and tips

poster with laundry instructions

Wimpy is designed by Foekje Fleur. The tools were inspired by old tools and techniques from grandmothers time, redesigned to make it easy for modern people who are not used to hand- and needle craft.

#### The materials of the tools:

- beech wood
- stainless steel
- copper
- natural rubber

#### supplies

The woollen supplies are from Kinderdijk, dyed by Koperdraadje. The yarn is a mix of mulesing free wool, hemp and biodegradable polyamide by Schoppel Wolle in Germany.

#### packaging

- all paper and cardboard is 100% recycled and printed co2 neutral
- all illustrations are by Lauraine Meyer.

# pricing

wholesale price €13,59

advised retail price €29,90

£ 29,90

US\$ 34,90

JP¥ 4290,00

₩ 42000,00

NT\$ 990,00

**B** 1100,00





Bottle vases are inspired by a collection of plastic trash from the river Maas in Rotterdam, the Netherlands. After reading about plastic soup - back in 2009 - Foekje Fleur started looking more carefully at the river running through her home town and found plastic waste that had been accumulating there since the 1960s. By creating durable porcelain copies of the material she finds, Foekje is spreading awareness of this growing problem.

The project has been ungoing ever since, as Foekje keeps on cleaning beaches - now all over Europe - and finding bottles.





















## how bottle vases are made

The plastic bottles found by Foekje Fleur are used to create moulds. Pigmented liquid porcelain is poured into the moulds, leaving a thin layer that forms the shape. After drying, the inside of the bottle is glazed lead-free and fired at 1300 °C. All this handwork is done by a team of several craftsmen, therefore none of the bottles is exactly the same: small stains and deformations occur and these add to the beauty of the finished product.

## maas collection & world collection

The Bottle Vases project started in 2009 with a collection of several bottles found at the Maas in Rotterdam, copied into porcelain by Foekje at AKV Sint Joost in Den Bosch. Currently, we have 26 ongoing styles available in several colours.

Since 2012 Foekje Fleur collaborates with Middle Kingdom, a company led by the husband-wife team the Jias. They combine their love for Chinese history with their passion for traditional craft. In their Jingdezhen (China) workshop, they give a contemporary voice to classic porcelain techniques. The Middle Kingdom collection consists of 11 shapes and 9 colours and is available at both Middle Kingdom and Foekje Fleur. All shapes found near the river Maas, Rotterdam, The Netherlands.

People all over the world were inspired by the Bottle Vase project and have cleaned beaches at home or on holiday. The world collection consists of bottles from all over the world and is being handmade near Aveiro in Portugal. The collection may expand as long the plastic soup problem exists.

#### care instructions



Please follow these instructions to keep your Bottle Vase in pristine state: After usage, wash the vase with mild soap, warm water, and a brush. Leave it to dry on a clean towel. Grease stains can be removed by rubbing in soft soap, leaving it overnight, and cleaning as directed above. Always keep your bottle indoors and store in a dry place. A bottle brush and some soda can help to clean the inside of the bottle after use with flowers.





size M 22,6x7,6x4,5 cm in multiple colours wholesale advised retail price

€ 19,55 € 43,00 £ 43,00 US\$ 49,00 JP¥ 7590,00 ₩ 60000,00 NT\$ 1400,00 ₿ 1600,00



## bottle vase #2

size XS 18,5x7x7 cm in multiple colours wholesale advised retail price

€ 29,00 £ 29,00 US\$ 34,00 JP¥ 5590,00 ₩ 40000,00 NT\$ 950,00 ₿ 1100,00

€ 13,20



## bottle vase #3

size XL 27,7 x 11,5 x 6,4 cm in multiple colours wholesale advised retail price

€ 59,00 £ 59,00 US\$ 69,00 JP¥ 9790,00 ₩ 83000,00 NT\$ 1950,00 ฿ 2150,00

€ 26,80



size M 22,5x9x5 cm in multiple colours wholesale advised retail price

€ 19,55 € 43,00 £ 43,00 US\$ 49,00 JP¥ 7590,00 ₩ 60000,00 NT\$ 1400,00 ₿ 1600,00



#### bottle vase #5

size L 27,3 x 8,5 x 8,5 cm in multiple colours wholesale advised retail price

€ 49,00 £ 49,00 U\$\$ 57,00 JP¥ 8390,00 ₩ 69000,00 NT\$ 1600,00 ₿ 1800,00

€ 22,30



## bottle vase #6

size XS 18,5x7x7 cm in multiple colours wholesale advised retail price

€ 29,00 £ 29,00 U\$\$ 34,00 JP¥ 5590,00 ₩ 40000,00 NT\$ 950,00 ₿ 1100,00

€ 13,20



size L 24,2 x 12,7 x 5,7 cm in multiple colours wholesale advised retail price

€ 49,00 £ 49,00 US\$ 57,00 JP¥ 8390,00 ₩ 69000,00 NT\$ 1600,00 ₿ 1800,00r

€ 22,30



#### bottle vase #8

size L 25,4 x 9,4 x 5 cm in multiple colours wholesale advised retail price

€ 49,00 £ 49,00 US\$ 57,00 JP¥ 8390,00 ₩ 69000,00 NT\$ 1600,00 ฿ 1800,00

€ 22,30



## bottle vase #9

size M 21,2x8,5x4 cm in multiple colours wholesale advised retail price

€ 19,55 € 43,00 £ 43,00 US\$ 49,00 JP¥ 7590,00 ₩ 60000,00 NT\$ 1400,00 ₿ 1600,00



size XL 24 x 8,9 x 5,7 cm in multiple colours wholesale advised retail price

€ 26,80 € 59,00 £ 59,00 US\$ 69,00 JP¥ 9790,00 ₩ 83000,00 NT\$ 1950,00 ₿ 2150,00



## bottle vase #11

size S 17,2 x 5,7 x 5,7 cm in multiple colours wholesale advised retail price

€ 38,00 £ 38,00 US\$ 44,00 JP¥ 6890,00 ₩ 54000,00 NT\$ 1250,00 ₿ 1400,00

€ 17,30





size S 7,5 x 7 x 4,8 cm in multiple colours wholesale advised retail price

€ 17,30 € 38,00 £ 38,00 US\$ 44,00 JP¥ 6890,00 ₩ 54000,00 NT\$ 1250,00 ₿ 1400,00



## bottle vase #13

size L
25 cm
in multiple colours
wholesale € 22,30
advised retail price € 49,00

€ 49,00 £ 49,00 U\$\$ 57,00 JP¥ 8390,00 ₩ 69000,00 NT\$ 1600,00 ₿ 1800,00



## bottle vase #14

size S 17 x 6,6 x 3,6 cm in multiple colours wholesale advised retail price

€ 17,30 € 38,00 £ 38,00 US\$ 44,00 JP¥ 6890,00 ₩ 54000,00 NT\$ 1250,00 ₿ 1400,00



size M 21,6 x 8,0x 4,9 cm in multiple colours advised retail price wholesale

€ 19,55 € 43,00 £ 43,00 US\$ 49,00 JP¥ 7590,00 ₩ 60000,00 NT\$ 1400,00 ₿ 1600,00



## bottle vase #16

size XL 26,1x9,0x4,8 cm in multiple colours wholesale advised retail price

€ 26,80 € 59,00 £ 59,00 US\$ 69,00 JP¥ 9790,00 ₩ 83000,00 NT\$ 1950,00 ₿ 2150,00



## bottle vase #17

size M 20,7x7,0x7,0 cm in multiple colours advised retail price wholesale

€ 43,00 £ 43,00 US\$ 49,00 JP¥ 7590,00 ₩ 60000,00 NT\$ 1400,00 ₿ 1600,00

€ 19,55



size S 20,7 x 7 x 7 cm in multiple colours wholesale advised retail price

€ 17,30 € 38,00 £ 38,00 US\$ 44,00 JP¥ 6890,00 ₩ 54000,00 NT\$ 1250,00 ₿ 1400,00



## bottle vase #19

size L 23,8 x 9,4 x 4,6 cm in multiple colours wholesale advised retail price

€ 49,00 £ 49,00 US\$ 57,00 JP¥ 8390,00 ₩ 69000,00 NT\$ 1600,00 ฿ 1800,00

€ 22,30



## bottle vase #20

size XL 27 cm in multiple colours wholesale advised retail price

€ 26,80 € 59,00 £ 59,00 US\$ 69,00 JP¥ 9790,00 ₩ 83000,00 NT\$ 1950,00 ₿ 2150,00



size XS

12,8 cm
in multiple colours
wholesale
advised retail price

€ 13,20
€ 29,00
US\$ 34,00
US\$ 34,00
JP¥ 5590,00
₩ 40000,00
NT\$ 950,00

**B** 1100,00



## bottle vase #22

size M
19 cm
in multiple colours
wholesale
advised retail price

€ 19,55

43,00
£ 43,00
US\$ 49,00
JP¥ 7590,00
₩ 60000,00
NT\$ 1400,00
В 1600,00



## bottle vase #23

size L 23 cm in multiple colours wholesale € 22,30 advised retail price € 49,00 £ 49,00 US\$ 57,00 JP¥ 8390,00 ₩ 69000,00 NT\$ 1600,00 ⋕ 1800,00



size S 18,5 cm in multiple colours wholesale advised retail price

€ 38,00 £ 38,00 U\$\$ 44,00 JP¥ 6890,00 ₩ 54000,00 NT\$ 1250,00 ₿ 1400,00

€ 17,30



## bottle vase #25

size S 18,5 cm in multiple colours wholesale advised retail price

€ 38,00 £ 38,00 US\$ 44,00 JP¥ 6890,00 ₩ 54000,00 NT\$ 1250,00 ₿ 1400,00

€ 17,30



## bottle vase #26

size M 22,5 cm in multiple colours wholesale advised retail price

€ 43,00 £ 43,00 US\$ 49,00 JP¥ 7590,00 ₩ 60000,00 NT\$ 1400,00 ₿ 1600,00

€ 19,55



## limited editions

Every year we launch one or two limited editions with a special packaging designed by an artist. We offer the editions first to our retailers and launch together on a set date.



limited edition #100



limited edition #101



limited edition #102/103



limited edition #104

# how we roll

# B2B shop

We sell our products through our B2B webshop which is similar to our normal webshop but has wholesale pricing and is only accesible for verified boutiques. If you are interested to start selling our products please send a email to charlotte@foekjefleur.com. We always select our retailers carefully, check for possible neighbouring boutiques etc, so please allow us 1-2 days before we respond.

#### stock

Our stock changes from time to time, new colors, and shapes come and go. What you see in the webshop is what we have on stock at this particular moment. When you add products to your shopping cart they will be reserved for 1 hour. If you miss an item please contact Charlotte and she will try to find a solution.

## minimum order

The minimum order is 150 euros at all times, plus the quantities below when you start selling a new product group and make your first purcahase in that category:

The Bottle Vase Project first order: 20 pcs

**Bubble Buddy** 

first order: 20 pcs (5 x 4-pack)

odds & ends

first order: 20 pcs (2 x 10-pack)

soap bars

first order: 24 pcs (3 x 8-pack)

# media packs

At our media downloads page you can find product photography for your webshop, social media, press, etc. We also have creative content, videos, brochures and more available to boost your sales.

# promo materials

We offer promotional materials such as informative posters, postcards etc. free of charge, simply add them to your basked in the webshop.

## payments

We accept the following payment methods free of charge:

- IDEAL
- Bankcontact
- Bank Transfer

We also offer the following payment methods at a charge:

- Paypal (3,4% of total amount)
- Giropay (0,9% of total amount)
- Mastercard (2,0% of total amount)
- Visa (2,0% of total amount)
- American Express (2,0% of total amount)

# shipping

On workdays we aim to ship out all orders within 24 hours after payments have been received, with track and trace and insurance.

#### The Netherlands

€7,00 ex vat.

#### **Europe & World**

Please take a look at the check out, the shipping price will be calculated automatically after you have inserted the shipping country. The price depends on the weight of the items in your basket.

# general conditions & discounts

Our general conditions are pretty general, you can find them on our website. One of the most important conditions is that we ask our retailers to never ever give discounts. We are a small team and work many years on a design and try to offer it at best price possible. This makes our products 'slow' and we aim to keep on selling them over the seasons for years. If all retailers stay with this rule this leads to a fair margin for all of us and a more sustainable product with stable value.

This is also the reason why we don't allow our products to be sold on Amazon, Bol or similar dropship services. It is not possible to determine your own rules on discounting on these platforms. Besides these platforms hurt our society by ruining small stores which kills shopping streets and costs jobs. Leaving us eventually with less diversity.

If you stop selling our products for whatever reason; please contact us so we can try to find a solution together.